



27 MARCH 2024

FARNBOROUGH
INTERNATIONAL

EXHIBITION &
CONFERENCE
CENTRE

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EVENT
PRE-PLANNER

KEYNOTE ARENA

10.20 –
10.30 **Welcome from the Meeting Chair**

10.30 –
10.50 **Ministerial Opening Address**
James Cartledge MP, Minister of State,
Minister for Defence Procurement



10.50 –
11.15 **Keynote Address**
Andy Start, Chief Executive, DE&S



11.15 –
11.30 **Keynote Address**
Victoria Cope, Commercial Director,
Enterprise, Defence Digital



11.30 –
11.55 **DASA and its Role in
Defence Innovation**
Anita Friend, Head of DASA



11.55 –
12.20 **Keynote Address**
Allen Antrobus, Chair of the Security
and Defence Committee, UK Space



12.30 –
12.55 **Keynote Address**
Simon Dakin, Head of Integrated Battlespace
Operating Centre, DE&S



12.55 –
13.20 **Integrating Intelligence
to Deliver Defence Availability**
Ewan Sime, Procurement & Supply Chain
Director Land and Jonathan Morley, Director
Material Availability Services,
Babcock International



13.20 –
14.00 **Panel Debate – A UK Defence
Supply Chain Manifesto**
Hosted by: Andrew Kinniburgh,
Director General, Make UK Defence
Panel includes: Prof Trevor Taylor, RUSI;
Stephen Lewis, Capital Offset Services Ltd,
Air Marshall Edward Stringer & John Gardner,
Make UK Defence Consultant,

INFRASTRUCTURE & ESTATES ZONE

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TETRA TECH

10.40 –
11.00 **Generative AI in Regulated
Environments**

Alex Grainger, Head of Geospatial,
Tetra Tech

11.00 –
11.20 **Supplier Relationship
Management Strategy**
DIO Representative

12.00 –
12.20 **Category Management in DIO**
DIO Representative

13.30 –
13.50 **DIO's approach to Major Projects
and Programmes**
DIO Representative

14.00 –
14.20 **The Pipeline of AWE Infrastructure
Investments to deliver the UK
Replacement Warhead**

Mark Borland, Commercial Director,
Infrastructure Projects Delivery, AWE

14.50 –
15.10 **Panel discussion: DSF CCS
Building & Construction Working
Group Paper**
Hosted by ADS Group

SCIENCE & INNOVATION ZONE

11.15 –
11.35 **Dstl: Preparing for the Future
through Rcloud**
Dstl Representative

11.45 –
12.05 **Supply Chain Opportunities
with DASA**
Mark Darvill, Defence Industry Partner, DASA

12.15 –
12.35 **In What Ways Does the
Collaborative Procurement
Process Ensure Fairness and
Transparency in Supplier
Selection?**

Ian Crotch, Programme Director,
Replacement Warhead, AWE

12.45 –
13.05 **From Innovation to Impact:
Making Defence Intellectual
Property and Knowledge
Assets go Further**

Ploughshare representative

13.15 –
13.35 **Regional Defence and
Security Clusters**

Mark Helliker, DASA Innovation Partner

13.45 –
14.05 **How Innovate UK Supports
Business Lead Innovation**

Paul Lacey, Knowledge Transfer Network
(KTN) & Innovate UK Representative

15.10 –
15.30 **Unleashing The UK's Innovation
Capability to Support our
National interests**
Ploughshare representative

DIGITAL AND TECH ZONE

10.30 –
11.00 **Ai Enabled Predictive
Maintenance**
Steven Hodson, DE&S Digital,
Head of Automation

12.00 –
12.30 **Commercial X**
Dina Kakaras, Deputy Director Commercial,
Ministry of Defence, Defence Digital

13.00 –
13.30 **SME/Supplier Engagement**
Defence Digital Representative

13.45 –
14.15 **Space/Mil Tech Future Pipeline**
Lee Rimmer, Digital Commercial Director
Delivery and Programmes, Defence Digital

14.30 –
15.00 **Building a Safety Net for
Ai-Powered Software
Development**
Henri Hämäläinen, Head of Advisory
Services, Eficode

15.00 –
15.30 **Future of Uncrewed Aircraft
and Ai**
Simon Holford, Head of Remotely
Piloted Air Vehicles

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SUPPLY CHAIN ZONE

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- 10.50 – 11.10** **The Importance of Collaboration – Partnering with Purpose**
Neil Jackson, Group Senior Sustainable Procurement Manager, BAE Systems
- 11.15 – 11.35** **Sustainability on the Edge – Drawing on New Technology to Build Operational Advantage in a Changing World**
Victoria Doherty, Group Head of Electrification and Sustainability Engagement, QinetiQ
- 11.40 – 12.00** **Doing Business with Defence Representative, Doing Business with Defence team**
- 12.30 – 12.50** **Change for the Better - How to Secure a Competitive Advantage**
Harriet Wollerton, ADS Service Director and **Colin Hart** – ADS Competitiveness Director
- 12.55 – 13.15** **The Alliance Approach to Delivering the UK Army's Future Land Industrial Strategy Lockheed Martin Representative**
- 13.35 – 13.55** **Managing Risk in the Supply Chain**
Pete Cavell, Supplier Management Team, Submarine Delivery Agency (SDA)
- 14.00 – 14.20** **How Procurement Contributes to the Ever-Evolving Defence Industry**
Stephen Carter, Product Marketing Director, iValua
- 14.25 – 14.45** **How to do Business with Boeing**
Matt Eagle, Senior Manager – Fixed Wing Supply Chain Management, Boeing Defence UK
- 14.50 – 15.10** **Logistic Resilience in a Real World Setting**
Adam Jones, Director of Business Development and Sector Strategies, Unipart Logistics
- 15.15 – 15.35** **Supply Chain Opportunities with Airbus**
Martin Lee, Space Program Procurement Manager, AIRBUS

PROCUREMENT ACT SKILLS ZONE

- 10.30 – 11.00** **Implementing the Procurement Act in the MOD**
Alex Holden, Comms & Engagement Manager and **Ben English**, Procurement Reform Deputy Head, Ministry of Defence
- 11.10 – 11.40** **Understanding the Key Changes between DSPCR and the Procurement Act 2023**
Sharon Croome, Consultant, PASS Procurement
- 11.50 – 12.20** **Masterclass in Public Procurement**
Ian Schollar, Head of Teaching and Learning, CIPS
- 12.30 – 13.00** **Defence and Security Specific Derogations**
Alex Holden, Comms & Engagement Manager and **Ben English**, Procurement Reform Deputy Head, Ministry of Defence
- 13.10 – 13.40** **Single Source Defence Procurement (Schedule 10 of the Proc Act 2023)**
Sharon Croome, Consultant, PASS Procurement
- 13.50 – 14.20** **Social Value 2 years on**
Quincey Ankrett & Elizabeth Newman-Earl, e50K
- 14.30 – 15.00** **Competitive Procedures and Frameworks**
Sharon Croome, Consultant, PASS Procurement
- 15.10 – 15.40** **Contract Notices and Transparency**
Sharon Croome, Consultant, PASS Procurement

MARKET ENGAGEMENT ZONE

- 10.40 – 11.00** **Fit for Defence: How to Succeed in the Defence Sector**
Make UK Defence, Steve Hill
- 11.10 – 11.30** **How UKDSE Can Help SMEs Trade Internationally**
UK Defence and Security Exports (UKDSE), Department for Business and Trade representative
- 11.40 – 12.00** **How the Export Support Team can help SMEs Export**
Capt Fiona Parkin, Export Support Team Specialist Advisor, SO3 Engineers, UKDSE (UK Defence and Security Exports), Department for Business and Trade
- 12.10 – 12.30** **Accessing Defence Sector Opportunities with DCI**
Scott Zonfrillo, Senior Business Development Manager, Defence Contracts International (DCI)
- 12.40 – 13.00** **Strategic Partnerships with Industry**
Alex Barnett, Innovation Team leader, DE&S
- 13.10 – 13.30** **Driving the SME & Mid-Tier Agenda in UK Defence**
Andrew Kinniburgh, Director General, Make UK Defence
- 13.40 – 14.00** **An Introduction to the Export Control Joint Unit and UK Export Controls**
Jake Williams, Head of Business Awareness, ECJU (Export Control Joint Unit), Department for Business and Trade & **Adrian Bond**, Head of UK Engagement Team, ECJU
- 14.10 – 14.30** **Update on The Cyber Security Model**
Phil Blunden, Asst Head, Cyber Supply Chain Security
- 14.40 – 15.00** **Category Management: An Update for the Defence Enterprise**
Lee Smith, Planning, Capability and Delivery Lead, Commercial, Dstl



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