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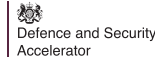
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Keynote Arena

10.20-10.30

Welcome from the Chairman

Les Mosco, CEO of Commercial Strategies Limited and former MOD Commercial Director

10.30-10.50

Opening Keynote Address

Nick Elliott, Director General Commercial, Defence Equipment and Support

10.50-11.10

The Front Line Command Approach to Procurement and What it Means for Industry Engagement

Fiona Phillips, Head of Commercial Army, Ministry of Defence

11.10-11.30

Keynote Address 3

Joshua Reddaway, Director, Cross Government, National Audit Office

11.30-11.55

Post-Brexit Defence Spending Power: Implications and Opportunities

Trevor Taylor, Professorial Research Fellow, Defence, Industries and Society, Royal United Services Institute

11.55-12.20

Defence and Security Accelerator – Driving Innovation

Rob Solly, Acting Head, Defence and Security Accelerator

12.20-12.25

Keynote Closing Address

Les Mosco, CEO of Commercial Strategies Limited and former MOD Commercial Director

Research & Technology

10.55-11.25

The Impact of Additive Manufacturing on the Defence Support Chain

Jeremy Smith, Lecturer, Centre for Defence Acquisition, Cranfield University

11.25-11.55

Defence Innovation – Aligning Stakeholders to Accelerate Exploitation of Innovation

Paul Winstanley, Innovation Director, UK Defence Solutions Centre

11.55-12.25

Showcasing Recent SBRI Defence Projects

Brendan Vickers, SBRI Account Manager, Innovate UK

13.15-13.45

Skills – Where are the Gaps and What Can UK Defence Do to Close Them?

Andy Johnston, Head of Defence Programme, techUK

14.15-14.45

Assured Position, Navigation & Time (PNT)

Peter Soar, Business Development Manager, Military & Defence, NovAtel

14.45-15.15

Innovation in Defence: Medical Sciences

Neal Smith, Capability Adviser for Medical Sciences, Dstl



Supply Chain & Partnering

09.45-10.15

Finding Defence Opportunities With DCI

Nikki Dobricki, Head of Product Marketing, DCI

11.00-11.30

Engagement Strategy With Industry Going Forward

Sean Balmer, Commercial Director, DIO

11.30-12.00

Crown Commercial Service – Future Engagement Opportunities

Darren Bone, Crown Commercial Service and Mike Flanagan, Crown Commercial Service

12.00-12.30

Supply Chain Assurance – How Defence is Addressing This and What it Means for You

Alastair Taylor, MOD Cyber Industry Team – Implementation, DCCP

12.30-13.00

GE – An Overview of Capabilities and Programmes

Jon White, Business Lead MOD, GE

13.00-13.30

Airbus Defence and Space – Supply Chain Expectations and Opportunities

Martin Lee, Procurement Manager, Programme Procurement, Airbus

13.30-14.00

Circular Economy and the Defence Supply Chain

Dr Forbes McDougall, Head of Circular Economy, Veolia UK

14.00-14.30

An Operator's Perspective on Commercial Delivery of Military Aviation Operations

Alistair Riches, Commercial Director, British Helicopters International

14.30-15.00

Work Less, Do More: How to Improve Your Core Business Processes

Jason Belcher, Director and Co-founder, Vanilla Solutions

15.00-15.30

Supply Chain Opportunities With Boeing

Jason K Dennis, Boeing Defense US

Export & Business Growth

10.20-10.50

Defence and Security Exports: Support for SMEs

Howard Gibbs, Head, Small Business Unit, DIT DSO

11.00-11.30

Defence and Security Marketing: Home and Overseas

David Malleson, Desk Officer, Brazil, Canada & Mexico, DIT DSO

11.40-12.10

Military Support for Defence and Security Exports

Capt Richard Merchant, Export Support Team, DIT DSO

13.00-13.30

Defence Growth Partnership

Andrew Page, Project Manager, Strategic Market Development, DIT DSO

13.40-14.20

Media Opportunities

Adam Thomas, Senior Press Officer, DIT DSO

14.30-15.00

Export Licensing Demystified

Claire Harrison, Head, Business Awareness, DIT Export Control Organisation

BUYER EXCELLENCE IN PROCUREMENT

10.45-11.15

Addressing the Efficiency Challenge

Eddie Regan, Principal PASS Consultant

11.15-11.45

Implementing the Selection Process

Eddie Regan, Principal PASS Consultant

12.00-12.30

Get the Best Possible Outcome by Maximising VfM

Richard Tottman, Principal Consultant (MOD), Commerce Decisions

12.30-13.00

Contract Management and the Regulations

Eddie Regan, Principal PASS Consultant

13.30-14.00

Tips on Creating a Good Tender Specification

Eddie Regan, Principal PASS Consultant

14.00-14.30

Market Engagement

Eddie Regan, Principal PASS Consultant

14.30-15.00

Which Procedure Should You Choose?

Eddie Regan, Principal PASS Consultant



MOD Buyer Engagement Village

This area of DPRE 2017 offers delegates a unique opportunity to engage directly with buyers and suppliers, network with colleagues and make new contacts and connections.

Appointments will be on a first come, first served basis and will be allocated on arrival at the event at the entrance to the MOD Buyer Engagement Village.

Prime Contractor Engagement Village

This area of DPRE 2017 offers delegates a unique opportunity to engage directly with buyers and suppliers, network with colleagues and make new contacts and connections.

Appointments will be on a first come, first served basis and will be allocated on arrival at the event at the entrance to the Prime Contractor Engagement Village.

Participants include:



Innovation Hub

The defence sector relies heavily on technology and innovation to develop new solutions to meet the challenges it is facing, however, bringing a new product or service to the market can be difficult if you don't know how.

The DPRE Innovation Hub will provide attendees with the opportunity to meet with key organisations who can help and advise on bringing products and services to market within a science and technology programme worth over £400 million a year.

Participants include:



Agendas subject to change

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FIVE 5 Networking & Support Zones